



Effective Resources-  
Gulf States, Ltd.  
*a better way to run your construction business*

**FOR IMMEDIATE RELEASE**

Kevin M. Smith  
Effective Resources – Gulf States Ltd.  
(888) 842-9730  
[ksmith@ergulfstates.com](mailto:ksmith@ergulfstates.com)

## **ERGS Implements Construction Project Management Software for San Antonio 8(a) Contractors**

*Using Sage Master Builder Construction Software, ERGS Helps 8(a) Contractors Meet Federal Contracting Standards, Streamline Project Management, and Manage New Opportunities Related to the Federal Economic Stimulus Plan.*

**San Antonio, Texas – March 28, 2009** – Effective Resources–Gulf States Ltd. (ERGS) ([www.ergulfstates.com](http://www.ergulfstates.com)), a regional Construction Project Management Software provider based in San Antonio, announced the successful implementation of Sage Master Builder construction software at two area 8(a) construction contractors, All Pro General Construction, Inc. and Abeco Contracting, Inc. Both companies will use [Sage Master Builder](#) construction software to streamline operations and thrive in a challenging economy by taking advantage of funding available to 8(a) minority contractors through the recent economic stimulus package.

“Both Abeco Contracting and All Pro Construction came to us to looking for a way to better manage projects as they grew their companies and Sage Master Builder helps our construction clients do just that,” said Kevin Smith, ERGS Sales Manager. He adds, “Even though the economy is shaky, the recent Federal Stimulus Plan means contractors can still grow their business through government construction projects. The guidelines governing those projects target 8(a) Program participants for inclusion.”

The 8(a) Program – named for Section 8(a) of the Small Business Act – is a business development program managed by the Small Business Administration and created to help small disadvantaged businesses compete in the market place. It is also designed to assist those companies in gaining access to federal and private procurement markets.

“Sage Master Builder helps us in exactly the areas a construction firm like ours needs to focus on,” said Raul Scott, President of All Pro Construction. “Accurate job costing and project management are essential for us to be successful, especially when dealing with government contracts. We really like the way Sage Master Builder offers complete project management, payroll, payables, invoicing, and reporting in a single integrated system. It’s an essential tool for a small construction contractor like us to run our business and projects profitably.”

According to Susan Pooley, Office Manager for Abeco Contracting, “Master Builder accounting system has been a great asset to our business. It’s easy to use, allows us to departmentalize, and tracks all aspects of every job including detailed costs and budgets. As a small business it’s important to track our growth from year to year and produce any report for any time period with the click of a button.

Kevin Smith notes, “We have a unique situation in San Antonio with an abundance of government contracts matched by a large number of 8(a) qualified contractors. With Sage Master Builder, we can help those contractors successfully win new projects that would otherwise prove difficult to acquire and manage without the right tools. Master Builder can be a key part of a small construction contractor’s success.”

More information about ERGS or their work with 8(a) construction contractors, visit their website at [www.ergulfstates.com](http://www.ergulfstates.com).

### **About ERGS**

Effective Resources - Gulf States, Ltd. (ERGS) is a Sage Authorized Partner serving the Gulf States region including San Antonio, Austin, Houston, South Texas, the Texas Gulf Coast, Louisiana, and Mississippi. With over 25 years experience, ERGS empowers contractors to manage their construction businesses with greater control, efficiency, and profitability. Solutions for construction company management include Estimating, Construction Project Management, Job Cost Accounting, Document Control and Financial Reporting. ERGS services include needs analysis and software evaluation, construction software sales and implementation, productivity and process training and consulting, and implementation and technical support.

For more information about ERGS, visit [www.ergulfstates.com](http://www.ergulfstates.com).